

Message Text

UNCLASSIFIED

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ACTION AF-08

INFO OCT-01 ISO-00 EB-07 SSO-00 PASS-00 /016 W

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O 071202Z DEC 76

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC IMMEDIATE 4619

UNCLAS NAIROBI 13771

TO: ROBER B. BOGNER, VICE PRESIDENT, INTERNATIONAL MARKET DEV-
ELOPMENT, NABISCO PROTEIN FOODS INTERNATIONAL CORP., RANDLOPH
PARK WEST, ROUTE IO, RANDOLPH, NEW JERSEY 07801. TEL: (201)
361-4900 TWX: 710-987-7925

E.O. 11652: N/A

TAGS: BGEN, KE

SUBJ: NABISCO REPRESENTATION IN KENYA

1. YOUR CABLE RECEIVED AND DISCUSSED WITH RIST. NEED DISCUSSION
WITH YOU PRIOR TO EFFECTIVE RESPONSE. PLEASE CALL COMMERCIAL
OFFICER FRANK ADAMS NAIROBI AT 9:00 AM YOUR TIME DEC. 8TH. RIST WILL
BE PRESENT. TELEPHONE OF EMBASSY IS 334141, EXT. 245 OR 246.

2. BASIC QUESTIONS ARE: WILL AGENT SELL VMR ALONE, MIXED OR
COMPLETED PRODUCT? IF MIXED, WHAT IS RELATIONSHIP BETWEEN AGENT
AND MIXER? YOUR PRESENT INTENTIONS REGARDING MERCAT, P.J., AND
MANJI? HOW ACTIVELY SHOULD WE PURSUE AGENTS?

3. BASIC LIST OF POTENTIAL AGENTS WILL BE READY FOR DUSCUSSION.
RIST PRIVATELY PURSUING PROMISING POSSIBILITY.

4. COMMERCIAL OFFICER PLANNING REPRESENTATIONAL EVENT FOR
PRINCIPALS EVENING OF JAN 19TH.
AMERICAN EMBASSY,
NAIROBI. KENYA.

COLLECT INTERESTED PARTY.
MARSHALL

NOTE BY OCT: PASSED ABOVE ADDRESSEE.

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Copy: SINGLE
Draft Date: 07 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NAIROB13771
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760451-0834
From: NAIROBI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761266/aaaacfdb.tel
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Office: ACTION AF
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Original Previous Classification: n/a
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Review Content Flags:
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Review Exemptions: n/a
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Margaret P. Grafeld
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